

Love INC

is a proven Christ-centered poverty alleviation model that has impacted millions of lives and hundreds of communities since 1977.

Mission

To mobilize local churches to transform lives and communities In the Name of Christ.

Vision

To see Christian churches united in purpose and fully engaged in actively living out their faith by lovingly serving people in need in their communities.



Core Values

- We are Christian. Everything we think, say, and do is In the Name of Christ.
- 2. Prayer is an integral part of who we are.
- 3. We follow Christ's example of valuing people in need.
- 4. We value unity of the Body of Christ.
- 5. We value transformation in the lives of people and communities.
- We value churches living out the two great commandments to love God and love their neighbors.
- 7. We value building Christ-like relationships.
- 8. We value the connectedness of the Love INC movement.
- 9. We model excellence.
- 10. We value continually maturing in our capacity to meet people's needs.



The Love INC Movement Consists of:

135 Love INC Affiliates (U.S.A.) 8,279 Participating Churches 43,605 Church Volunteers 10,112 Community Organizations

Love INC Clearinghouses Received: 308,462 Calls for Assistance **Love INC Church Partners Met:** 192,714 Family Needs

291,411 Adult Needs 161,370 Children's Needs

Love INC Church Volunteers Gave: 1,242,253 Volunteer Hours

Brian Tweedie Board President Brighton, MI

Mark McCloskey

Board Vice President St. Paul, MN

Fred Trick

Board Treasurer Tuscaloosa, AL

Esther Vander Laan

Board Secretary Hamilton, MI

Norma Berens

Board Member Grand Rapids, MI

Love INC

Maureen Hansen

Board Member Rocky Valley, IA

Lorelei Mah

Board Member Baltimore, MD

Richard Strick

Board Member Huntington, IN

Curt Voight

Board Member Rapid City, SD

Lora Petitt

Director of Affiliates Sheldon, IA

Kirk Vander Molen

Director of Missional Integrity Ada, MI

Dear Friends of Love INC,

hank you for your support, involvement and prayers! You, along with many others, are making an IMPACT through the Love INC Movement. As Love

INC National develops, launches, and supports affiliates across the country, affiliates, in turn, mobilize thousands of churches whose members demonstrate and share Christ's love to neighbors in need.

Looking back on 2016, we praise God for the amazing work that He is doing through His Church, mobilized by Love In the Name of Christ to be God "with skin on" to those who are in need. When the Word is made flesh and appears to people through Christ's followers - as they see them, touch them, and minister to them in His name – it is then that lives and communities are transformed. As author Mark Buchanan writes, "The Word preached draws a crowd. But the Word made flesh makes a

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church." As Love INC mobilizes churches across the United States and in Kenya to love and bring grace to those who are disheartened or disenfranchised, the Church becomes the Church that Jesus Christ calls it to be.



The theme of the 2016 National Gathering was "Immeasurably More . . . than all we can ask or imagine" (Ephesians 3:20). That's the God we serve, and that's the amazing Movement of churches, volunteers, boards, and staff that He is raising up to glorify His name. Thanks again for making an impact through Love INC National and the Love INC Movement!

Yours in Christ,

Brian J. Tweedie **Board President**





Starting a new Love INC affiliate is an exciting time for a community. Love INC National offers counsel, resources, training, and encouragement – every step of the way.

In 2016, 3 affiliates finished the development process! Praise God for...

- Love INC of Coal Region, Pennsylvania
- Love INC of Yellowstone County, Montana
- Love INC of Dillion Area, Montana

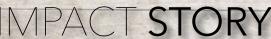
Additionally, in 2016...

- 11 communities requested a Love INC Discernment Kit
- 22 communities were actively involved in the Development Process

Both groups received (and continue to receive) online, phone, and/or face-to-face training and support from Love INC National Staff. Join us in prayer for these communities throughout the coming year.

Executive Director Apprenticeship Training (EDAT) allows new Executive Directors (and board members) to spend three days onsite at an Operating Affiliate to see, process, and discuss with other trainees; while being trained on the operational and leadership needs of an affiliate. (1 training, 3 affiliates)







Compassion* into the clearinghouse and volunteer training is going to give us a very strong foundation. I'm excited about that.

Amy Laverman, Executive Director Love INC of Greater Yellowstone

ove INC National helps 135 Love INC affiliates mobilize local churches to transform lives and communities In the Name of Christ by offering strategic training opportunities and responsive need based support. In 2016, 70% of all affiliates took advantage of National training and support offerings.

OPERATING

- The Vision & Reality Tour is designed to train affiliates in Transformational and Comprehensive Transformational Modes of Ministry; which promote life skills and Christ-like relationship building. (3 trainings, 41 participants)
- **Regional Trainings** were focused on understanding the Love INC Vision, strengthening communications, and building leadership skills. Regionals were held in Alaska, Ohio, and Minnesota. (3 trainings, 139 participants)
- Clearinghouse Training on Demand (TOD) is held via video conference and trains newly hired Clearinghouse Coordinators. This mode, model, and heart training allows affiliates to minimize the impact of staff transitions. (4 trainings, 22 participants)
- **Newly Employed Executive Directors in Training** (NEEDIT) is an 8 month training and support opportunity for new Executive Directors; held via video conference. (4 trainings, 21 participants)
- The National Gathering promotes unity within the Love INC Movement, allows for affiliate networking, and offers

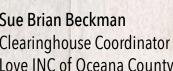
highly focused training by role to: the board, executive director, clearinghouse, and administrative staff. (1 training, 208



We headed to Treasure Valley for TM [Transformational Ministry] training, knowing the Lord was using TM to grow our partnership with the local church. We experienced

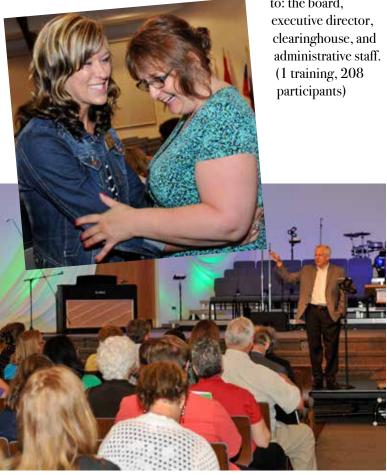
a fresh and vibrant presence of the Holy Spirit that brought both clarity and urgency to our next steps.

Sue Brian Beckman Clearinghouse Coordinator Love INC of Oceana County



Not just ministry transforming but life transforming!

Love the open discussion ... I took back many ideas and goals.



Love INC National collaborated with these partners to provide affiliate training:

- Faith & Finances by the Chalmers Center unites people from varied financial backgrounds while exploring money management skills and biblical stewardship principles. The curriculum addresses the challenges of the materially poor and helps them rediscover their God-given dignity. (1 training, 25 participants)
- Affirming Potential by the Love INC of Treasure Valley is a holistic Transformational Ministry curriculum designed for Love INC affiliates. Affirming Potential focuses on strengthening participant's (clients) physical, emotional, relational, and spiritual lives by emphasizing each person's inherent value. (1 training, 25 participants)
- COPE Poverty Simulation by Think Tank, Inc is a role-playing training that offers participants a glimpse into the obstacles that low-income individuals and families face each and every day. (1 training, 65 participants)







IMPACT STORY

This resource (C-Cube) has been amazing! No one understands the role of a Love INC Executive Director unless you've held that role and finding a safe environment to ask the hard questions can be a challenge. My C-Cube experience helped me grow in ways I wasn't even aware of and the connection with other ED's has helped foster relationships I look forward to developing even after our sessions end. Thank you!

Kimbra Shaw, Executive Director Love INC of Boise

- Curbside Consultations allow affiliate leadership to meet via the phone
 with National Staff and Consultants to brainstorm, discuss, and receive
 input on ministry. This "open door" policy support offering is not
 tracked. Affiliates take advantage of the offering on a weekly basis.
- Comprehensive Consultations are provided to affiliates by request and promote excellence in living out the mission, model, and operations. A team of two consultants visit affiliates for 3 days, evaluate operations, provide onsite feedback, and follow up with a written report. (3 consultations, in Michigan, Missouri, and Iowa)
- C-Cube provides an opportunity for Love INC affiliate Executive
 Directors to connect, care, and contribute once a month for six months
 via video conference. (2 groups, 11 participants)
- LINCed to Lead a 10-month experience connecting Executive Directors through monthly video conferencing and two face-to-face meetings. Meetings included thought provoking discussion topics, leadership training, spiritual encouragement, and peer-to-peer supportive relationships. Additionally, the group collaborated on material development to help Love Affiliates experiencing Executive Director transition. (1 group, 6 participants)
- Peer Support Groups held via video conference are formed after each Vision & Reality training to help keep affiliates moving toward the healthy implementation of Transformational and Comprehensive Transformational Ministry. (3 groups, 22 participants)
- Town Hall Meetings provide valuable opportunities for affiliates to connect and share while receiving leadership training. Town Halls were held in California, Missouri, Oregon, and Washington during 2016. (4 meetings, 25 affiliates)
- The Affiliate Resource Center and Library are online tools for Love INC Affiliates that provide 24/7 access to essential news, resources, marketing, missional integrity materials, and video trainings.



OPERATINGAFFILIATE



STORY STORY

day for the Love INC movement! I don't know of a better model to exemplify unity in the Body of Christ. I am humbled...as I witness transformation in lives and our community as we continue to build church partnerships across denominational and racial lines.

Matt Kaley, Executive Director Love INC of Muskegon

STORY

When Aaron came the very first night [to Powerful Parenting], he wasn't there because it was his own decision but a decision was made on his behalf [by Child Protective Services]. He couldn't imagine why people would take an interest in him or why God would be at work on his behalf. But he is seeing it and experiencing it and he is beginning to live it in a new way.



There are plenty of organizations and agencies that are doing great work in the social service sector. In fact, the Love INC Clearinghouse often refers neighbors in need to these groups.

However, the Church has a unique biblical calling to be the hands and feet of Christ to those in spiritual, physical, emotional, relational, and material need.

Which means when the Church serves people in need, the IMPACT is supernatural. A mobilized Church offers care, compassion, and friendship that is redemptive in purpose and honoring to God; making the gospel visible to people and communities in need of Christ.

That's why Love In the Name of Christ is committed to helping Churches help people.





of my 'comfort zone.' It has opened my eyes to what a big need there is to help people!

Linda, Volunteer Love INC of Sheboygan County



KENYA 5

Since 2011 World Relief
Kenya, Love INC National,
and local Kenyan pastors have
partnered together to bring
the Love INC model to Kenya.
The 2016 calendar year marks
a major milestone. Love INC
Kenya now stands on its own
without financial support from
World Relief and funds its own
National Secretariat!
Additionally:

- All 5 Nairobi affiliates now have fully operational Clearinghouses.
- The planning and formation of a new Nairobi affiliate in Jogoo Road Region, began.
- The National Strategic Objectives for 2016 through 2019 have been completed.

Praise God!

SFINANCIALS

INCOME

LOVE INC National Financial Report

2016 Statement of Activity - Cash Basis

TOTAL EXPENDITURES	\$555,490
OTHER EXPENDITURES Return of Restricted Contribution Adjustment to books to clear balances from 2014	\$35,115 \$4,839
TOTAL OPERATING EXPENDITURES	\$515,536
BAD DEBTS (Affiliate Dues Forgiveness)	\$9,462
OTHER AFFILLIATE SUPPORT	\$596
ONLINE SYSTEMS	\$4,916
NATIONAL GATHERING	\$42,516
SCHOLARSHIPS FOR TRAINING	\$5,200
TRAINING/REFERENCE RESOURCES	\$6,282
community kick-off, onsite training, stipends, travel, supplies, facility, food, incentives, and subsidies) ONLINE TRAINING SUPPORT	\$350
(Regional trainings, consultations, mid-year boosts,	+ - /· -
FACE-to-FACE EVENTS	\$7,020 \$67,981
(credit card/paypal and banking fees) KENYA DEVELOPMENT	\$9,626
BANK FEES	\$1,776
FUNDRAISING EXPENSES	\$3,052
(bookkeeping, audit, accounting services, 990 prep)	•
PROFESSIONAL FEES	\$19,052
INSURANCE	\$4,247
software, postage)	
(phone, rent, office supplies, internet, hardware,	\$11,499
(website design/hosting, design, publishing) ADMINISTRATIVE	¢11 400
MARKETING/PROMOTIONS	\$5,452
MEETING EXPENSES	\$28,039
STAFF COMPENSATION	\$295,491
EXPENSES	
TOTAL INCOME	\$592,420
AFFILIATE DUES GRANTS OTHER	\$397,534 \$68,581 \$602
NEW AFFILIATE FEES/DISCERNMENT KITS	\$10,785
KENYA DEVELOPMENT	\$5,294
CONFERENCE/TRAINING FEES	\$57,255
CASH DONATIONS	\$52,369

IMPACT One week, the other ED's were unable to join NEEDIT Training. Dawn (a Love INC National Staff Member) and I got a one-on-one video chat. Together we shed tears over the struggles of the job and rejoiced over the successes. It is a precious gift ... Birga Alden **Executive Director** Love INC of Albuquerque

Love INC Statement of Financial Position As of December 31, 2016

CURRENT ASSETS	
Bank Accounts	
Bremer Checking	321,067.14
Total Cash & Checking	\$321,067.14
	•
US Bank - Checking	0.00
Total Bank Accounts	\$321,067.14
OTHER CURRENT ASSETS	
Undeposited Funds	12,658.32
Total Other Current Assets	\$12,658.32
Total Current Assets	\$333,725.46
TOTAL ASSETS	\$333,725.46
LIABILITIES AND EQUITY	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
OTHER CURRENT LIABILITIES	
Payroll Tax Payable	0.00
Other Accrued Expenses	0.00
Pass Through Donations	2,800.20
Training Pass Through Funds	0.00
MobileCause Pass Through Funds	7,125.00
Total Other Current Liabilities	\$9,925.20
Total Current Liabilities	\$9,925.20
Total Liabilities	\$9,925.20
EQUITY	
Opening Balance Equity	229,572.14
Net Assets	57,297.71
Net Revenue	36,930.41
Total Equity	\$323,800.26
TOTAL LIABILITIES AND EQUITY	\$333,725.46



IMPACT STORY

A woman and her disabled mother were living in a very old RV when our Love INC Home Teams met them. The women were in a most distressful situation. The Home Team acted immediately and provided them with food, a new small refrigerator, and several items. We continue to check-in.

Love INC of Nacagdoches

Alaska

Anchorage *
Eagle River
Juneau
Kenai
Fairbanks *

Alabama

Dothan Northpoint

California

Bakersfield Campbell Covina Fresno * Madera Manteca Merced Sacramento San Pedro Visalia

Idaho

Boise Nampa * Weiser

Illinois

Canton Clarendon Hills Danville DeKalb Gurnee Tinley Park Wauconda

Indiana

Decatur Greenfield Griffith Huntington * Lebanon *

Michigan

Allendale Cadillac Engadine Fairview Flint

Grand Haven Grant * Hamilton Houghton

Howell *
Hudsonville *
Ishpeming

Jackson Lake Orion

Little Traverse Bay

Lapeer Manistee Muskegon Shelby * Traverse City

Minnesota

Alexandria
Buffalo
Chaska
Delano
Worthington *

Missouri

Branson Cape Girardeau Columbia * Liberty

Montana

Billings Bozeman Columbia Falls Dillon

New Hampshire

Laconia

New Jersey

Eatontown

New Mexico

Alamogordo Albuquerque *

New York

Gowanda Jamestown Poughkeepsie Springville

North Carolina

Charlotte Raleigh

Ohio

Brunswick
Chillicothe
Elyria
Independence *
Kenton
Mansfield
Marion
Millersburg

Oklahoma

Cushing

Oregon

Albany *
Aloha
Corvallis
Eugene
Hillsboro
Newberg
Ontario
Oregon City
Redmond
Tigard
Woodburn

Coal Township Corry Douglassville Everett Girard Hershey Lancaster *

Meadville

Milton

Titusville

Youngsville

Pennsylvania

South Dakota

Canton Rapid City *

Texas

Lufkin Nacogdoches

Virginia

Charlottesville Fishersville

Washington

Bellingham Chehalis Longview Mount Vernon Puyallup * Shelton Yakima *

Wisconsin

Sheboygan

Love INC AFFILIATES

Colorado

Craig Littleton

Delaware

Bear Seaford

Florida

Bonita Springs Live Oak Melbourne * Summerfield *

lowa

Cedar Falls Oskaloosa Rock Valley * Sheldon

Kansas

Minneapolis Wichita

Louisiana

Lafayette

* Affiliates that have provided hosting, trainers, or staff leadership for Love INC National events.



Love INC National / Love In the Name of Christ Helping Churches Help People PO Box 127, Jenison, MI 49429 (651) 315-7580 • www.loveinc.org