

2017 **IMPACT**REPORT



“Cities need practical, tangible expressions of the power of the gospel to change things.”

Pastor Carlton Smith



Love INC
Love In the Name of Christ

LOVE INC NATIONAL PURPOSE

To encourage, equip, and elevate affiliates
in the mobilization of local churches to transform lives
and communities In the Name of Christ.

Encourage ... through prayer, caring relationships,
connecting affiliates to one another, and affirming strengths.

Equip ... by leading the development of new affiliates,
and providing operating affiliates training and facilitating
the exchange of resources and ideas.

Elevate ... by challenging affiliates to assess
and improve operations, continually focus on missional integrity
and mature in vision casting to increase opportunity for the
Body of Christ to show and share the love of Christ.

2018 LEADERSHIP TEAM

Lorelei Mah
Board President
Baltimore, MD

Fred Trick
Board Treasure
Tuscaloosa, AL

Kathryn Roy
Board Member
Littleton, CO

Kirk Vander Molen
Executive Director
Ada, MI

Maureen Hansen
Board Vice President
Rock Valley, IA

Esther Vander Laan
Board Secretary
Hamilton, MI

Max Edwards
Board Member
Nampa, ID

Lora Pettit
Director of Affiliates
Sheldon, IA

Dear Love INC Friends,

In 2017, Love In the Name of Christ reached a milestone of 40 years of helping churches serve people in the United States and, more recently, in Nairobi, Kenya.

We celebrated our anniversary at the annual Love INC National Gathering of affiliates with Ray Vander Laan of *That the World May Know*, a Bible teaching ministry. He focused on the Church as God's chosen instrument to bring Shalom to broken, hurting people and communities. Shalom is God's word for flourishing wholeness; harmony for our spirit, mind, and soul. This is the abundant life Jesus promised! (John 10:10)

Love INC's mission is to mobilize local churches to transform lives and communities In the Name of Christ. **We seek to not only help meet immediate needs of people who are struggling, but to provide relational holistic care, desiring to impact lives long-term.**

We praise God for the opportunity to share the impact the Love INC movement is making because of your support through prayers and financial gifts. Thank you for your role in helping churches cultivate Shalom and transform communities across the United States and Kenya.

In Christ,



Lorelei Mah
Board Chair



Kirk Vander Molen
Executive Director





Transformational Ministries offer opportunities for intentional, regular relationship building with people in need to help them develop life skills and move toward self-sufficiency.

MOBILIZING CHURCHES

OUR MISSION

To mobilize local churches to transform lives and communities **In the Name of Christ**

A small group of men and women carried the vision for what would, in 2003, become Love INC of Greater O'Brien County (Iowa). They prayed and worked hard to set the table for churches in their community to participate in life transformation.

One of those vision carriers, Mark Brown, is now a volunteer *Faith & Finances* facilitator in the Greater O'Brien **transformational ministry program** as well as a *Faith & Finances* lead trainer for Love INC communities across the country. He is recognized for heart, passion, and ability.

Despite his experience, Mark questions each week if he is, "wise enough to facilitate discussions on financial stewardship, particularly to men and women from diverse backgrounds with complicated histories".

Restored and inspired by each class, Mark shares, "Every person has unique and valuable experiences that shape how they view the world. I feel privileged to play a small role in helping ask tough questions and growing in community as we explore financial wellness from a Christian perspective - together."

When Gallatin County Love INC (Montana) initiated a partnership with Dry Creek Bible Church a couple of years ago, the leadership of the church saw quickly how the partnership would help them live out their mission statement, "Love God and love people."

In the fall of 2017, the church began hosting *Faith & Finances*, one of Love INC's **transformational ministry classes**. Many of Dry Creek's finest served as allies (mentors) in the program, others generously provided meals. "During the 13-week class, relationships were forged between the allies and participants," Pastor Jim shares, "Many of the new friendships have continued post-graduation."

Dry Creek became a conduit of God's love to hurting people by living out the commandment, "whoever loves God must also love his neighbor" (1 John 4:21). Their excitement toward another round of *Faith & Finances* has rapidly grown.



7,812
PARTICIPATING
CHURCHES



46,299
CHURCH
VOLUNTEERS



1,258,886
CHURCH
VOLUNTEER
HOURS

**Estimated statistics*



PASTOR JIM CARLSON



LARRY & WILLIE LEWIS



346,594
CALLS FOR
ASSISTANCE



536,507
ADULT
NEEDS MET



240,650
FAMILY
NEEDS MET



364,634
CHILDREN'S
NEEDS MET

**Estimated statistics*

TRANSFORMING LIVES

VISION STATEMENT

To see Christian churches united in purpose and fully engaged in actively living out their faith by lovingly serving people in need in their communities.

“Love has a way of making you feel really comfortable,” reflected the Lewis family, recent transplants from Detroit. The new community, culture, and surroundings were an eye opener, and struggling financially made things even more difficult.

The **redemptive compassion** the Lewises experienced was from churches mobilized by Love INC of Newaygo County (Michigan). When they reached out for help, they received immediate assistance with basic needs and started attending a budgeting class. The knowledge and support Larry and Willie received,

combined with their diligence, paid off - literally! “It brought us to a whole new level of thinking about money,” Willie said with satisfaction, “We were struggling and after doing that money management class we had more money than we have ever had in our lives.”

The Lewises have new friends in their new community and new hope. “It has been an eye opener to see how broad the world is, and it came from meeting those people at Love [INC].”

To hear the Lewis family in their own words, go to ... <http://bit.ly/LarryandWillie>

Redemptive Compassion is a holistic outreach approach that affirms the God given value and potential of every person by investing in relationship.

The purpose of the **Clearinghouse** is to listen to and clarify requests for help, connecting people to the organized resources and care of local churches.



13,229
COMMUNITY
ORGANIZATIONS
INVOLVED

**estimated*

TRANSFORMING COMMUNITIES

CORE VALUES

- We are **Christian**. Everything we think, say, and do is In the Name of Christ.
- **Prayer** is an integral part of who we are.
- We follow Christ's example of **valuing people in need**.
- We value **unity of the Body** of Christ.
- We value **transformation** in the lives of people and communities.
- We value churches living out the two great commandments to **love God and love their neighbors**.
- We value building **Christ-like relationships**.
- We value the **connectedness** of the Love INC movement.
- We model **excellence**.
- We value continually **maturing in our capacity** to meet people's needs.



When Hurricane Harvey hit the Texas coastline in August of 2017, local residents were pushed inland for safety. Some of those evacuees found their way to Nacogdoches County, Texas where the local Love INC, agencies, businesses, and churches worked together to care for the needs of their new “residents”.

Love INC of Nacogdoches County served as the **clearinghouse** for the community to link evacuees with appropriate agency resources including: temporary housing, food relief, clothing, and utilities.

One of those agencies was the Greater East Texas Community Action Program (GETCAP) who helped evacuees transfer

utilities and set up new services in the community. GETCAP Program Director, Teresa Land stated Love INC’s partnership with the agency, “provides a holistic approach to any crisis a family may have.”

In partnership with local agencies, the Love INC church network of Nacogdoches cared for 33 evacuee families, 16 of which are now permanent residents in the area.

The work for this local Love INC affiliate isn’t finished, yet. Previous experience with Hurricane Katrina and Hurricane Ike taught them recovery from a natural disaster can take more than a year. Until then, they will continue to mobilize local agencies, businesses, and churches to help evacuees in need.



PASTOR CARLTON SMITH



137
LOVE INC
AFFILIATES



18
TRAININGS



73%
AFFILIATE
PARTICIPATION

516
PARTICIPANTS*

**Not unique participants*

OPERATING AFFILIATES

Love INC's transformational ministry model has been an answer to prayer for Pastor Carlton, Co-Director of Love INC of Cuyahoga County (Ohio).

"It is clear to me Jesus modeled making disciples and then commanded His followers to do the same as opposed to simply making converts. He changed lives versus just solving problems."

In his experience, as a pastor for almost forty years, Pastor Carlton saw the church doing little to transform the lives of those who were most in need. After coming on board at Love INC and being exposed to the fruit of transformational ministry, he discovered this ministry brings

real change in the lives of participants, empowering them to bring real change in their communities.

"Focusing solely on needs rarely transforms an individual. The cities need practical, tangible expressions of the power of the gospel to change things."

The affiliate has seen how transformational ministry has penetrated and impacted lives and motives. "The cities need this," Pastor Carlton shares, "Love INC has the potential to become a part of the infrastructure of the church in the cities to transform them with tangible expressions of the kingdom of God."

Love INC National trainings take place continuously throughout the year, face-to-face and virtually. Trainings equip affiliates to improve church mobilization, strengthen ministry operations, and deliver Love INC modes of ministry (clearinghouse, gap ministries, and transformational programming). We provide specific training for Love INC affiliate staff roles, including extended, group training for executive directors.

Gap Ministries help churches work together to meet specific tangible needs not currently or sufficiently being met in a community.



DEVELOPING AFFILIATES

Love INC National offers developing affiliates step-by-step training, personal guidance, and regular encouragement as development teams work through the inherent difficulties associated with establishing a legal entity, building community awareness, fundraising, and building up teams.

Dillon Area Love INC (Montana) serves a strong, proud ranching community that is experiencing high levels of underemployment among other struggles.

In December 2016, following a development process with Love INC National, six local Christian churches, in partnership with Love INC, opened a Love INC Clearinghouse. Recently, hardships facing Dillon residents increased when three agencies closed. But God had a plan. “The closures made space for God’s church to fill in the **gaps of service** through Love INC,” said Executive Director, Laura Malesich.

Today, they serve neighbors in need by providing basic material goods and mentorship. The mentorship program connects church volunteers to residents to help find employment and manage finances.

The affiliate plans to expand services in 2018 after receiving training in Transformational Ministry from Love INC National. “Local families will experience the love of Christ as they gather weekly with their mentors for food, fellowship, and life-skills training. We are expectantly watching for God to move in both our volunteers and neighbors,” said Laura.

KENYA



6

AFFILIATES
OPENED



35

AFFILIATES IN
DEVELOPMENT

One of Love INC Kenya's five affiliates serves the Githogoro slum and sees countless needs, many of which point back to the same root issue - poor sanitation. Without safe, affordable, and accessible drinking water, residents face a high risk of contracting communicable diseases such as typhoid and cholera.

Seeking a lasting solution to this problem, Love INC helped 12 agencies, 12 churches, and about 150 volunteers launch "The Githogoro I Want". This three year transformation program began in 2017 with a major cleanup exercise, education on environmental care, and a deworming exercise for 1,000 children.

The ultimate aim of "The Githogoro I Want" is to provide long term, sustainable, and manageable solutions to the health and sanitation threats facing the Githogoro community.

"It is a privilege for me to serve at Love INC at such a time as this," says Gladys Ngoshi, National Coordinator of Love INC Kenya, "Witnessing this transformational power of love with actions and in truth has truly humbled me."



GLADYS NGOSHI

Love INC, Love In the Name of Christ

Statement of Financial Position December 31, 2017

In June of last year, Louisa and Jeremy were leaning toward divorce, relationally and financially burned out. They turned to IMPACT, the weekly transformational ministry program coordinated by Love INC of Littleton (Colorado).

“At first,” shares Louisa, “We kind of did it because we figured what’s the worst that could happen? It was difficult in the beginning. We doubted it, but it’s one of those things that takes time before you see the fruit of the hard labor.”

With financial council and renewed confidence, it wasn’t long until Jeremy and Louisa found themselves on the same page again. Louisa shares, “The IMPACT program gave us a solid ground, a base to start again, and to do it better this time, with fewer ups and downs.”

Today, their family of four is debt-free and taking their first family vacation in eight years. In June of this year, Louisa and Jeremy will renew their wedding vows. In the course of just one year, their lives were truly transformed.



LOUISA & JEREMY

CURRENT ASSETS

Cash & Cash Equivalents	\$398,056.20
Accounts Receivable	\$64,926.42
Undeposited Fund & Prepaid Expenditures	\$16,550.00
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Total Current Assets	\$479,532.62
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TOTAL ASSETS	\$479,532.62

LIABILITIES AND EQUITY

Current Liabilities

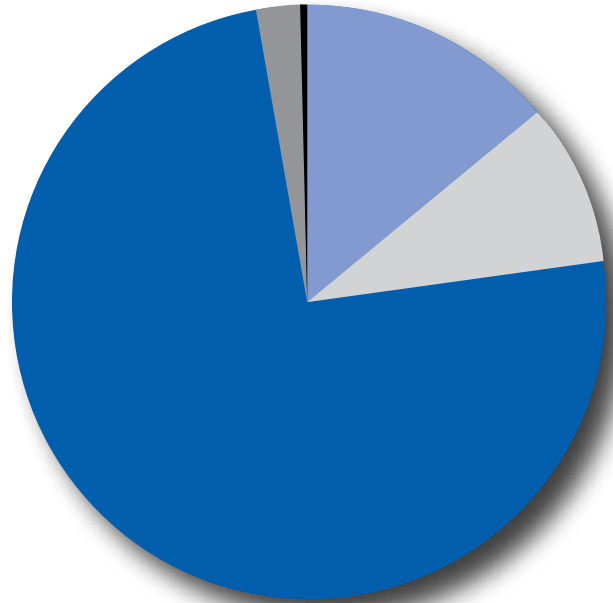
Accounts Payable	\$5,400.00
Payroll Tax Payable	-\$7,902.47
Pass Through Funds	\$1,375.00
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Total Current Liabilities	-\$1,127.47
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TOTAL LIABILITIES	-\$1,127.47

Equity

Opening Balance Equity	\$229,447.14
Net Assets	\$231,018.86
Net Revenue	\$20,194.09
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Total Equity	\$480,660.09
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TOTAL LIABILITIES AND EQUITY	\$479,532.62

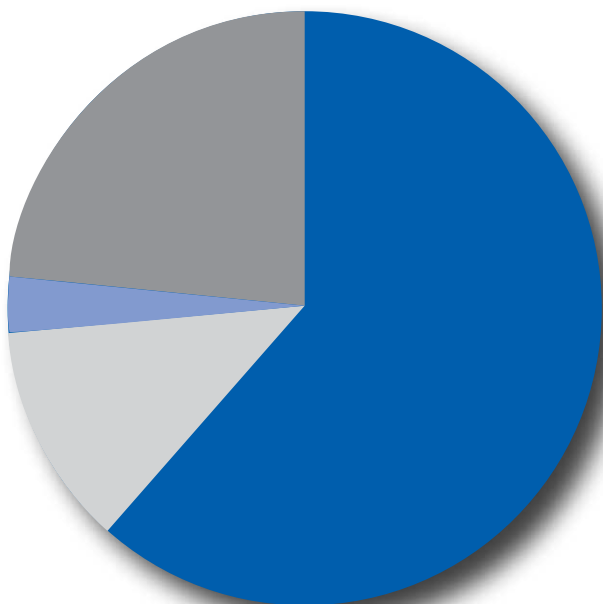
REVENUE BREAKDOWN

AFFILIATE DUES	\$467,791
DONATIONS	\$ 87,609
TRAINING FEES	\$ 55,842
NEW AFFILIATE FEES	\$ 16,125
OTHER	\$ 784



FINANCIALS

EXPENSES BREAKDOWN



\$330,681	STAFF SUPPORT TO AFFILIATES
\$125,414	TRAINING AND AFFILIATE SUPPORT
\$ 67,090	ADMINISTRATION
\$ 14,357	KENYA DEVELOPMENT

LOVE INC AFFILIATES

ALABAMA

Tuscaloosa County
Wiregrass

ALASKA

Eagle River
Juneau
Kenai Peninsula
Tanana Valley

CALIFORNIA

ESA-Fresno
Greater Bakersfield
Greater Merced
Madera
Manteca
Northeast San Gabriel Valley
Sacramento
Santa Clara County
South Bay
Tulare County

COLORADO

Littleton
Yampa Valley

DELAWARE

Mid-Delmarva
New Castle County

FLORIDA

Brevard
Heart of Florida
Metro Tampa
S. Lee & N. Collier Communities
Suwannee County

IDAHO

Boise Community
Kootenai County
Treasure Valley
Washington County

ILLINOIS

DeKalb-Sycamore
Fulton County
Lake County
Lake County Southwest
Tinley Park
Vermilion County
Western Suburbs-Chicago

INDIANA

Adams County
Boone County
Greater Hammond
Greater Hancock County
Huntington County

IOWA

Cedar Valley
Greater O'Brien County
Mahaska County
Sioux County

KANSAS

Ottawa County
Wichita

LOUISIANA

Lafayette

MICHIGAN

Allendale
Central Upper Peninsula
Copper Country
Emmet & Charlevoix Counties
Genesee County Churches
Grand Traverse
Griiot County
Greater Lapeer
Greater Livingston Area
Hudsonville
Jackson County
Manistee
Muskegon County
Newaygo County
North Oakland County
Northwest Allegan County
Oceana County
Oscoda County
West Mackinac County
Wexford & Osceola County

MINNESOTA

Big Woods
Douglas County Lakes Area
Eastern Carver County
Heartland
Worthington

MISSOURI

Clay County
Columbia
Ozark Mountain Country

MONTANA

Gallatin County
Greater Dillon Area
Yellowstone County

NEW HAMPSHIRE

Lakes Region

NEW MEXICO

Albuquerque
Otero County

NEW YORK

Greater Gowanda Area
Mid-Hudson
Southern Chautauqua County
Springville

NORTH CAROLINA

Mecklenberg County

OHIO

Cuyahoga County
Greater Mansfield
Hardin County
Holmes County
Lorain County
Marion County
Medina County
Ross County
Van Wert

OKLAHOMA

Greater Cushing

OREGON

Benton County
Central Lane County
Central Oregon
Clackamas County
Greater Hillsboro
Linn County
Newberg Area
North Marion County
Tigard-Tualatin-Sherwood
Tri-County

PENNSYLVANIA

Bedford County
Brokenstraw Valley
Coal Region
Crawford County
Golden Rule
Greater Hershey
Lancaster County
Titusville
Union City-Spartansburg-Corry
West Erie County

SOUTH DAKOTA

Black Hills
Greater Canton

TEXAS

Angelina County
Nacogdoches

VIRGINIA

Charlottesville-Albemarle
Staunton-Waynesboro-Augusta

WASHINGTON

Bellingham-Whatcom County
Cowlitz County
Lewis County
Mason County
Skagit County
Yakima

WISCONSIN

Sheboygan County

KENYA

Karengata
Karura
Mombasa Road
Ngong Road
Thika Road



Love INC National / Love In the Name of Christ

Helping Churches Help People

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