

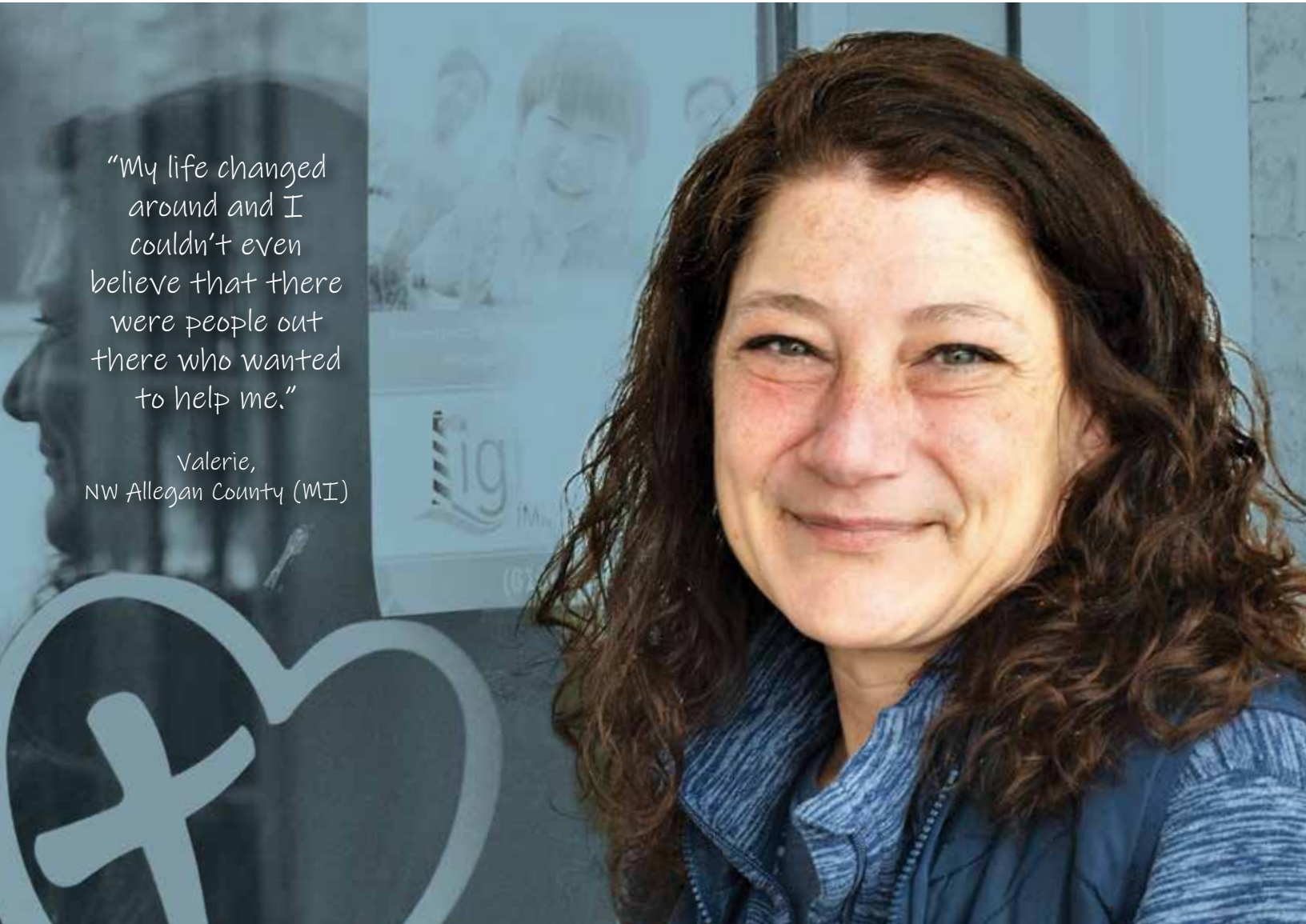


Love INC
Love In the Name of Christ

national impact report 2018

*"My life changed
around and I
couldn't even
believe that there
were people out
there who wanted
to help me."*

*Valerie,
NW Allegan County (MI)*



Love INC National

our purpose

To encourage, equip, and elevate local Love INCs in the mobilization of local churches to transform lives and communities In the Name of Christ.

encourages . . . through prayer, caring relationships, connecting Love INCs to one another, and affirming strengths.

equips . . . by leading the development of new Love INCs, providing operating Love INC communities training, and facilitating the exchange of resources and ideas.

elevates . . . by challenging Love INCs to assess and improve operations, continually focus on missional integrity, and mature in vision casting to increase opportunity for the Body of Christ to show and share the love of Christ.

2019 board & staff

Lorelei Mah
Board President
Baltimore, MD

Max Edwards
Board Vice President
Nampa, ID

Brendon Johnson
Board Treasurer
Holland, MI

Maureen Hansen
Board Secretary
Rock Valley, IA

Kathryn Roy
Board Member
Littleton, CO

Pastor Carlton Smith
Board Member
Brooklyn Heights, OH

Fred Trick
Board Member
Tuscaloosa, AL

Esther Vander Laan
Board Member
Hamilton, MI

Kirk Vander Molen
Executive Director
Ada, MI

Lora Petitt
Director of Affiliates
Sheldon, IA

Joy Churchill
Associate Director of IT,
Marketing, and
Communications
Bozeman, MT

Richard Strick
Associate Director of
New and Transitioning
Affiliates
Huntington, IN

Cara Caminiti
Executive Assistant
Hudsonville, MI

Mandi Grasmeyer
Assistant to the Associate
Director of IT, Marketing,
and Communications
Hudsonville, MI

Jennifer Lund
Developing New
Affiliates Specialist
Rochester, MN

Shantel Oostra
National Training &
Events Coordinator
Sheldon, IA

Jill Van Essen
Administrative Assistant
to the Director of
Affiliates
Sheldon, IA

Kim Wittel
Consulting Coordinator
Lancaster, PA



Dear Friend,

We live in a world more focused on what divides than what unites. Unfortunately, this can be true among churches, as well. Jesus knew this and He fervently prayed against disunity (John 17).

Love INC is not a ministry of one particular church or denomination. Love INC focuses on uniting churches, and we've been doing it successfully for over 40 years. It's hard work, but it's worth it. The stories in this annual report are just a sampling of the impact of the Love INC Movement, which is in 134 communities and over 7,600 churches strong.

Our focus is our namesake: In the Name of Christ. Our vision is to see Christian churches united in purpose and actively living out their faith by lovingly serving people in need in their communities. We are encouraged by the words of Pastor Tony from a partner church, "God gives churches different gifts and abilities, and we see diverse expressions as well as strengths and weaknesses. Church on the Rock has a responsibility to impact our community, and it's hard to do, but it's easier together with partnering churches through Love INC."

The Body of Christ is beautifully diverse by God's design. It is made up of many parts, none of which can say to the other, "You are not needed" (1 Cor. 12). When the Body of Christ works together, it is a powerful witness that enriches everyone involved. We are grateful for the partnership of our local Love INCs and the churches they mobilize.

Additionally, we give thanks to God for those who join us in our mission through prayer and financial support.

In Christ,

Kirk Vander Molen
National Executive Director

Lorelei Mah
Board President

mobilizing churches

our mission

to mobilize local churches to transform lives and
communities **In the Name of Christ**



7,618
participating
churches

58
church
denominations



43,875
church
volunteers



1,246,997
church
volunteer
hours

**estimated statistics*

“Encounter God, Love People, Share Life.” This is the mission of Church on the Rock in Melbourne, Florida.

Like most churches, Church on the Rock strives to live on mission within their own congregation, in their community, and globally. To do this more fully, they chose to partner with their local Love INC.

Pastor Tony Hauck acknowledges that, alone, Church on the Rock cannot bring the loving, serving culture of heaven to earth. He says, “God gives churches different gifts and abilities, and we see diverse expressions as well as strengths and weaknesses. Church on the Rock has a responsibility to impact our community, and it’s hard to do, but it’s easier together with partnering churches through Love INC.”

Like most churches, Church on the Rock won’t orchestrate a new ministry unless someone is passionate enough about it to lead it, because it takes a lot of work to get a ministry off the ground.

“An enormous benefit of Love INC to a church is the administrative support and training they provide. Churches are very busy. We want to do the work, but often don’t have the resources,” Pastor Tony says. “There are sometimes crippling learning curves. Love INC takes care of all this so the people can begin doing the hands-and-feet work, digging into relationships, and maximizing their impact.”

Through their partnership with Love INC, Church on the Rock’s hands-and-feet work has included offering a budget mentoring program that goes beyond teaching how to handle finances to reminding people to trust in God and walk in faith. It is an opportunity for the people of God to remind our brothers and sisters, “This broken version of you is not the real you.”

“What I love about Love INC is the focus on transformation,” shares Pastor Tony. “We’re not just feeding hungry people, we’re trying to help them toward transformation.”





It was a flat tire on the side of the road that started Valerie's journey back to God. The cancer survivor and mother of two, was trying to re-establish her life in the midst of a breakup and mounds of medical debt. Then she lost her job. "If God was real, how could He allow this all to happen?" she thought.

Later that day, Valerie went to the library to work on her resumé, but instead she found a miracle. A book entitled, *It's Only a Flat Tire in the Rain* caught her eye. When she saw the book was Christian, she was reluctant to read it, but something told her to anyway.

On her way home and in desperate need of food, Valerie went to Love INC of NW Allegan County (MI). "I was there for one reason. It was just for food...I was not there to talk about...God. But Martha at Love INC prayed, and she gave me this little voucher and said that I can go in the food pantry" the following morning. Not wanting Valerie to leave empty handed, Martha gave Valerie a few items to hold her over.

When she went home, Valerie found the trailer she'd been staying in no longer had power. The next morning, she returned to the

partner church staffed food pantry and told Martha about her new problem. "I was there on a daily basis to use the bathroom and Martha let me fill water jugs."

Valerie experienced something she hadn't felt in a long time. Hope. Martha began mentoring her and she also began attending budgeting classes at a local partner church. "My life changed around and I couldn't even believe that there were people out there who wanted to help me."

Around this time, Valerie was invited to church by a new co-worker. At church, Valerie found "family".

Valerie shared, "I had nowhere else to go. And I truly believe that if I didn't have Love INC praying over me every day like that, that it wouldn't have brought me...to where I'm at." The hope and compassion Valerie found at Love INC of NW Allegan County gave her the courage to open her heart to God again. God uses little things to get us back on track. In Valerie's case, He used a flat tire, a place to fill water jugs, and a church invitation. Her life will never be the same.

transforming lives

our vision

to see **Christian Churches** united in purpose and fully engaged in actively living out their faith by lovingly serving people in need in their communities



256,337
calls for
assistance



589,367
adult's
needs met



253,851
families'
needs met



342,875
children's
needs met

**Estimated statistics from across the Love INC Movement*

transforming communities

At age 36, Dustin Johnson found himself in prison. An emptiness in Dustin's heart had led him to drugs, violence, adrenaline, and a life of crime. His friends were "drug addicts, drug dealers, and gangbangers."

"From an early age, I had a hole in my heart and soul that, through time, I began to realize could only be filled by God. Nothing, absolutely nothing I tried would fulfill me," shared Dustin. "My attempts were secular and self-involved, missing two very important elements: Christ and fellowship."

While incarcerated, Dustin became a Christian, "There I met Him, there Christ embraced me and accepted me for exactly who I was at that moment with all my struggles." Once released, Dustin met Nicole, his future wife, who had taken a similar path in life. They began dating and attending life skill classes with Love INC of the Black Hills (South Dakota) partner churches.

Dustin and Nicole met many people in the classes who made a positive impact on their lives. They shared meals together with their new friends and learned about important life skills such as financial management, conflict resolution, forgiveness, setting boundaries, and time management.

Dustin said, "We had the opportunity to work with Pastor Warren during one of our classes,

just an awesome guy, and we just learned so much. It's always been awesome to be able to go into those walls and know that we can actually be ourselves. We can heal, we can grow, we can learn. It's been a blessing.

"Because of Love INC and the life skills classes, I have learned how to love myself, how to love Christ, how to love my wife, how to be responsible financially, how to let my past go, and how to move forward."

"My name is Dustin Johnson. I am a husband, I am a father, I am a child of God, I am forgiven, and I am transformed."



our core values

- ❖ We are **Christian**. Everything we think, say, and do is In the Name of Christ.
- ❖ **Prayer** is an integral part of who we are.
- ❖ We follow Christ's example of **valuing people in need**.
- ❖ We value **unity in the Body of Christ**. That is reflected by a unity of purpose in serving our neighbors in need.
- ❖ We value **transformation** in the lives of people and communities.
- ❖ We value churches living out the two Great Commandments to **love God and love their neighbors**.
- ❖ We value building **Christ-like relationships**.
- ❖ We value **connectedness** in the Love INC Movement.
- ❖ We model **excellence**.
- ❖ We value continually **maturing in our capacity** to meet people's needs.

It is very important for a local Love INC to know their purpose. As we stay true to our purpose, the community naturally surrounds, encourages, trusts, and promotes the mission. This allows the community to work together for the same cause – transformation.

Cathy Vanderford
Executive Director
Tuscaloosa County, AL



10,708
community
organizations
involved



he persuaded a landlord to rent him a trailer with just a promise to pay — McCormack did still have his job at a local laboratory — Love INC volunteers brought furniture, beds, couches, cooking utensils, towels, sheets, and blankets.

“It was a really difficult time in my life,” McCormack said, when his first marriage was ending. “With the help we received, we were able to start thriving.”

Robert McCormack suddenly found himself with no place to live 10 years ago. His bank account had been wiped out. He had his two little girls in the back seat and their car was running out of gas on Bozeman’s [Montana’s] 19th Avenue.

“I was kind of desperate,” McCormack recalled. “I remember sitting by the side of the road, without any gas or money, without a cellphone, I didn’t have a dollar to my name, looking at my little girls in the rear-view, not knowing what I was going to do.

“I walked into a church, and it changed everything.”

McCormack didn’t know when he ran out of gas two blocks from the Evangelical Free Church that it is a partner with other local churches in a nonprofit called [Gallatin County] Love In the Name of Christ (Montana).

One [partner] church gave McCormack a tank of gas. Another provided a food voucher. After

A decade later, McCormack, 52, said his life has changed completely.

For three years he worked at Gallatin County Love INC, and recently he was promoted to executive director of the outfit that came to his rescue 10 years ago.

“I slowly went from the guy on the side of the road to a men’s ministry leader,” he said, “and now I’m finding more people on the side of the road.”

“We give people stuff,” McCormack said, “but it can’t stop with stuff.”

“When I walked into church and asked for gas, they could have given me a gas card and sent me on my way,” he said, but that wouldn’t have transformed his life. “They walked along side of me ... letting me know I’m not alone, and inspiring me to change.”

** Excerpts from Bozeman Daily Chronicle, December 25, 2018*

operating Love INCs



134
Love INC
affiliates



24
trainings

3
consultations



76%
Love INC
participation

560
participants*

**Not unique participants*



our services

Ten years ago, Gallatin County Love INC and local partner churches “walked along side” of Rob and reminded him he was “not alone”. Today, it is Love INC National’s turn.

As Rob begins his tenure as a Love INC Executive Director, he will participate in eight months of role specific training with a handful of peers and a designated mentor. Plus, Love INC National will help Rob support his staff, board, and partner churches by providing them with training, as well.

Some of the training topics at Rob’s disposal include: Strategic Planning, Board Orientation, Leadership Development, Clearinghouse Operations & Staff Orientation, Life Skill Class Management & Curriculum, Redemptive Compassion, and a host of other topics. If Rob’s needs aren’t met with these, he can also reach out to National for issue specific consultations.

Love INC National considers it an honor and privilege to “walk along side” all local Love INCs as they, in turn, “walk along side” neighbors in need.

developing Love INCs

Love INC National offers developing Love INCs step-by-step training, personal guidance, and regular encouragement as development teams work through the inherent difficulties associated with establishing a legal entity, building community awareness, fundraising, and building up teams.

Erica Petrie, an experienced social worker, felt something was lacking in her work with the community she served. A Christian, yet unable to share her faith at work, Erica was frustrated and felt she had a solution she wasn't allowed to offer. It seemed there was no lasting change in her clients' lives because the solutions provided were one-dimensional rather than holistic.

Then she was introduced to the concept of churches working together through the "coordination and support" of a local Love INC office. Erica was intrigued. She wondered what

might happen through a ministry like this in her own community.

In January 2018, Erica attended an Executive Director training at Love INC of Treasure Valley (Idaho). This introduced Erica to the tools she needed to take "everything from conceptual to practical," by giving her the opportunity to see a working Love INC call center.

On March 1, 2018, Love INC of Van Wert County (Ohio) opened their call center under Erica's leadership. Although she came to the job an experienced social worker, she was surprised by some of the requests coming in. "The big thing that struck me as we opened the call center was the issue of homelessness in our community... the third highest request we get is that our people have nowhere to stay...They're living in their cars. They're living in a tent in someone's backyard."

Through the efforts of the new Love INC office, partner church volunteers started a furniture ministry that focuses on those in the homeless community who are transitioning into new homes. Erica reports, "Rapid Rehousing called us. They found a gentleman living in a house that hadn't had running



water or electricity for eight months...They were able to get him an apartment...but he had nothing in that apartment other than a recliner, a microwave, and a small TV. There was literally nothing else there."

As a result, Love INC church volunteers delivered furniture to the man. But perhaps more importantly, the volunteers connected him with the most significant resource of all: an offer to join him in prayer. "I think that's something Love INC can bring to a community that's missing (in other social services). When people reach out to us for help, they can have their spiritual needs addressed, not just their physical needs. We are really looking at the whole person."



3
affiliates
opened



39
affiliates in
development



Love INC kenya

"Our small church is located in the slum area of Gataka. The members of my church are quite needy, but since we started partnering with other churches through Love INC, we have experienced real transformation and impact. Through the generous giving of people, this has given hope to many. People are giving their lives to Christ and this has boosted fellowship. Love INC has helped the community know the love of Christ, and the community now has trust with the church because most of their needs are met and this has caused tremendous growth in our church. Since we joined the Love INC network, our numbers have grown and we have been forced to expand our church building to accommodate the growth. The people I serve have learned the act of giving. Love INC has been a blessing to me and the church. Love is not just in words but in action."

Pastor Jeremiah Nyaga
Deliverance Church in Gataka, Nairobi

{ 120 partner churches }
{ 6 Love INC zones }
{ 851 needs met }
{ 437 volunteers }

“Love INC of the Heart of Florida is stronger, grounded, and continually maturing because of the impact and outpouring of the National Movement. Love INC National training provides great opportunities for our staff to connect with others around the world, living out Love In the Name of Christ! We have been able to measure and strengthen our Clearinghouse, Gap Ministries, and fundraising efforts utilizing National tools and resources over the past nine years. The rich content, relationships, and encouragement is just a few of the many reasons I love National trainings and playing a small role as a National volunteer. Thank you for everyone who plays a role in making National and Regional trainings possible and affordable.”

Dana Parker
Executive Director, Heart of Florida



Love INC National

Love In the Name of Christ

Statement of Financial Position

Accrual Basis
July 1, 2017 – June 30, 2018

assets

CURRENT ASSETS

Cash & Cash Equivalents	\$566,899
Accounts Receivable	\$ 85,828
Prepaid Expenses	\$ 14,210
TOTAL CURRENT ASSETS	\$666,937
(pledged contributions for future programs Kenya)	\$148,280
TOTAL ASSETS	\$815,217

liabilities and net assets

CURRENT LIABILITIES

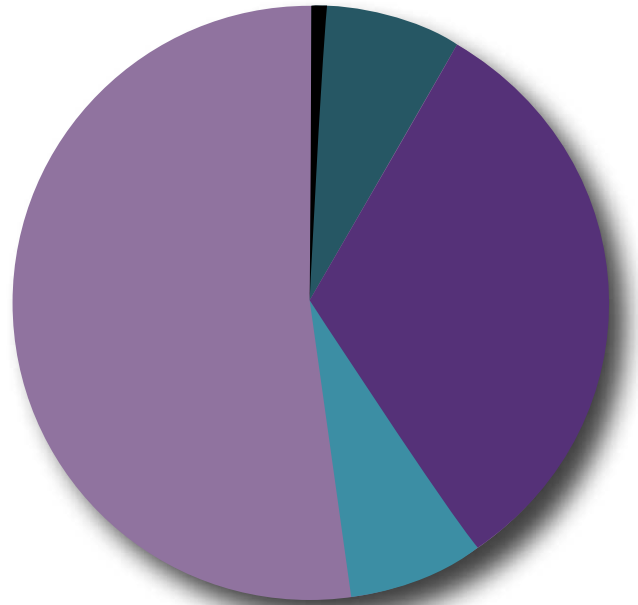
Accounts Payable	\$ 12,870
Payroll Tax Payable	\$ 28,870
Pass Through Funds	\$ 5,125
TOTAL CURRENT LIABILITIES	\$ 43,865

NET ASSETS

Unrestricted	\$481,280
Grants Temporarily Restricted	\$290,071
TOTAL NET ASSETS	\$771,352
TOTAL LIABILITIES & NET ASSETS	\$815,217

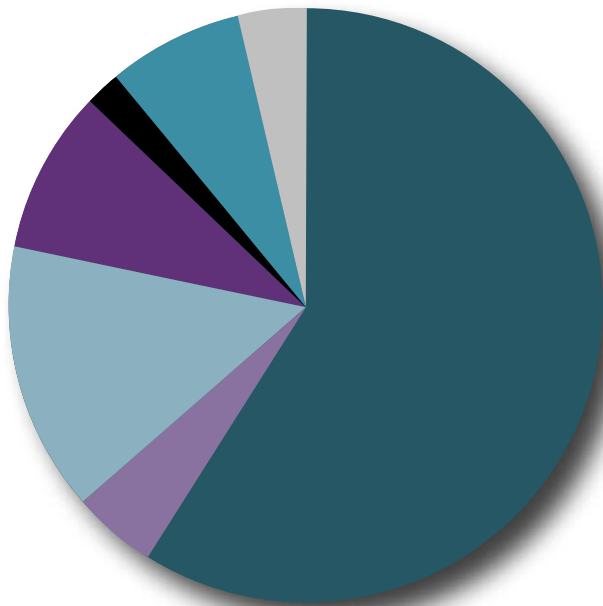
revenue breakdown

donations: unrestricted	\$ 75,880
donations: temporary restricted	\$303,723
training & consulting fees	\$ 68,115
affiliate dues & new affiliation fees	\$487,937
other	\$ 647



financials

expenses breakdown



\$354,632	staff support to affiliates
\$ 28,315	board & staff meetings
\$ 88,098	training support to affiliates
\$ 52,462	pass through to affiliates & Kenya
\$ 9,880	Kenya development
\$ 46,025	administration
\$ 22,684	affiliate dues forgiveness

**The accrual basis recognizes restricted pledges (money not received yet) in the current year, but not corresponding future expenses. This shows as increased revenue over expenses in the current year.*

2019 Love INC locations*

ALABAMA

Tuscaloosa County

ALASKA

Eagle River
Juneau
Kenai Peninsula
Tanana Valley

CALIFORNIA

ESA Fresno
Greater Bakersfield
Greater Merced
Madera
Manteca
Northeast San Gabriel Valley
Sacramento
South Bay
South San Jose
Tulare County

COLORADO

Littleton
Yampa Valley

DELAWARE

Mid-Delmarva
New Castle County

FLORIDA

Brevard
Heart of Florida
Metro Tampa Area
South Lee & North Collier Communities
Suwannee County

IOWA

Cedar Valley
Greater O'Brien County
Mahaska County
Sioux County

IDAHO

Boise Community
Kootenai County
Treasure Valley
Washington County

ILLINOIS

DeKalb Sycamore
Fulton County
Lake County
Lake County Southwest
Tinley Park
Vermilion County
Western Suburbs-Chicago

INDIANA

Adams County
Boone County
Greater Hammond
Greater Hancock County
Huntington County

KANSAS

Ottawa County

LOUISIANA

Lafayette

MICHIGAN

Allendale
Copper Country
Emmet-Charlevoix Counties
Genesee County Churches
Griot County
Greater Lapeer
Greater Livingston Area
Jackson County
Muskegon County
Newaygo County
North Oakland County
Northwest Allegan County
Oceana County
Oscoda County
SE Ottawa County & Grandville
West Mackinac County
Wexford & Osceola County

MINNESOTA

Big Woods
Douglas County
Lakes Area
Eastern Carver County
Heartland
Worthington

MISSOURI

Clay County
Columbia
Ozark Mountain Country

MONTANA

Gallatin County
Greater Dillon Area
Heart of Montana
Rocky Mountain Front
Yellowstone County

NORTH CAROLINA

Mecklenburg County

NEW HAMPSHIRE

Lakes Region

NEW MEXICO

Otero County

NEW YORK

Greater Gowanda Area
Mid-Hudson
Southern Chautauqua County
Springville

OHIO

Cuyahoga County
Greater Holmes County
Greater Mansfield
Hardin County
Lorain County
Marion County
Medina County
Ross County
Van Wert County

OKLAHOMA

Greater Cushing

OREGON

Benton County
Central Lane County
Central Oregon
Clackamas County
Greater Hillsboro
Linn County
Newberg Area
North Marion
Tigard-Tualatin-Sherwood

PENNSYLVANIA

Bedford County
Crawford County
Golden Rule
Greater Hershey
Lancaster County
Titusville
Union City-Spartansburg-Corry
Warren County
West Erie County

SOUTH DAKOTA

Black Hills
Greater Canton

TEXAS

Angelina County
Nacogdoches

VIRGINIA

Charlottesville-Albemarle
Staunton-Waynesboro-Augusta

WASHINGTON

Bellingham-Whatcom County
Cowlitz County
Lewis County
Mason County
Skagit County
Yakima

WISCONSIN

Sheboygan County
South Wood County

KENYA

Jogoo Road
Karengata
Karura
Mombasa Road
Ngong Road
Thika Road

* as of 3/2019



Love INC
Love In the Name of Christ

Love INC National / Love In the Name of Christ
Helping Churches Help People

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